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Dr Joseph Ooi - Winner of the Red Pen Award, ARES 2006

Dr Joseph Ooi received the Red Pen Award from the American Real Estate Society (ARES) at its 22nd Annual Meeting held in Key West, Florida (April 19-22, 2006). The award, which is given in recognition of excellent reviewers for the journals published by ARES, was announced and presented at the ARES Awards Luncheon. Only one award is given out for each journal published by ARES. Joseph received his award for contributions to the Journal of Real Estate Practice and Education (JREPE).

The JREPE (<http://cbeweb-1.fullerton.edu/finance/jrepe/>) encourages excellence in teaching and seeks to motivate research in real estate education and practice. It provides a basis for the exchange of innovative opinions and research findings among practicing real estate professionals, educators and researchers internationally. The contents provide information on the teaching of real estate and research findings that are critical to the understanding of the practice and education in real estate.



Joseph T.L. Ooi

Curriculum Vitae

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EDUCATION

Ph.D. in Real Estate Finance, University of Manchester (formerly *UMIST*), England, 1998
M.Sc. in Real Estate (gold medal winner), National University of Singapore, 1995
B.Sc. in Estate Management (Honours), National University of Singapore, 1988

EMPLOYMENT HISTORY

Associate Professor, Department of Real Estate, National University of Singapore (*w.e.f.* Jul 06)
Assistant Professor, Dept. of Real Estate, National University of Singapore (Oct 98 – Jun 06).
Senior Tutor, Dept. of Real Estate, National University of Singapore (Jul 94 – Sep 98).
Executive, Singapore Airlines (SIA) Properties (Apr 90 – Jun 94).
Manager, Colliers International Property Consultants (Apr 88 – Mar 90).

RECOGNITIONS, AWARDS & HONOURS

1. *Teaching Excellence Award*, School of Design & Environment, National University of Singapore, 2010.
2. *Manuscript Prize* for best paper on “Real Estate Finance”, American Real Estate Society, 2009.
3. *Manuscript Prize* for best paper on “Real Estate Finance”, American Real Estate Society, 2008.
4. *Achievement Award* for outstanding research, education and practice at the international level, International Real Estate Society, 2008.
5. *Outstanding Reviewer*, Emerald Literati Network Awards for Excellence, 2008.
6. *Excellent Teacher Award*, National University of Singapore, 2007.
7. *Outstanding Educator Award* (nominee), National University of Singapore, 2007.
8. *Manuscript Prize* for best paper on “Valuation”, American Real Estate Society, 2006.
9. *Red Pen Award* for excellent service and contribution to the *Journal of Real Estate Practice & Education*, American Real Estate Society, 2006.
10. *Manuscript Prize* for best paper on “Real Estate Investment Trusts”, American Real Estate Society, 2005.
11. *Young Researcher Award* for outstanding young researcher (below 40), National University of Singapore, 2005.
12. *Excellent Teacher Award*, National University of Singapore, 2005.
13. *Manuscript Prize* for best paper on “Apartments”, American Real Estate Society, 2004.
14. *Grosvenor Prize* for best paper on “Comparative Analysis of International Real Estate”, European Real Estate Society, 2004.
15. *Literati Award* for most outstanding paper in *Journal of Property Investment & Finance*, Emerald Group Publishing, 2003.
16. *Financial Grant* for promising young scholars, American Real Estate Society Foundation, 2002.

17. 3rd in *International Authorship Ranking* in a survey conducted by a panel of academics from US, Asia and Australia. The study on international real estate research covered all the leading real estate journals in the US, UK, Asia and Australia over 1991-2000.
18. *Literati Award* for most outstanding paper in *Journal of Property Investment & Finance*, Emerald Group Publishing, 2001.
19. *Highly Commended* paper in *Journal of Property Investment & Finance*, MCB University Press, 2000.
20. "*Five Academic Papers of the Highest Calibre*" citation for paper presented at the European Real Estate Society (ERES) Conference in Athens, Greece, 1999.
21. *Commonwealth Academic Scholarship* to pursue PhD in UK, 1995-1998.
22. *Real Estate Developers Association of Singapore (REDAS) Gold Medal* for top graduate of the M.Sc. (Real Estate) programme, National University of Singapore, 1995.
23. *Building & Estate Management Society Gold Medal* for outstanding academic and extra curricular activities, National University of Singapore, 1987.
24. *Lee Foundation Gold Medal* for outstanding academic and extra curricular activities, National University of Singapore, 1986.

SCHOLARLY ACTIVITIES

Refereed Publications

In Premier Journals

1. HJ Munneke, JTL Ooi, CF Sirmans, and GK Turnbull (2010), "Sequential Pricing in Condominium Units", *Journal of Regional Science* (forthcoming).
2. Ooi, JTL, CF Sirmans and GK Turnbull (2010), "Government Supply of Land in a Dual Market", *Real Estate Economics* (forthcoming).
3. Ooi, JTL (2010) "The Remuneration Structure of REIT Managers: Impact on Valuation and Performance", *Journal of Property Research* (forthcoming).
4. Ooi, JTL, SE Ong and L Li (2010) "An Analysis of the Financing Decisions of REITs: The Role of Market Timing and Target Leverage", *Journal of Real Estate Finance and Economics* 40(2), 130-160. [won best paper award]
5. Ooi, JTL, JL Wang, and JR Webb (2009) "Idiosyncratic Risk and REIT Returns", *Journal of Real Estate Finance and Economics* 38, 420-442.
6. Hui, ECM, JTL Ooi and K Wong (2007) "Economic Performance of Property Companies in Hong Kong". *Journal of Property Research* 24(2), 139-157.
7. Ooi, JTL, JR Webb and DD Zhou (2007) "Extrapolation Theory and The Pricing of REIT Stocks", *Journal of Real Estate Research* 29(1), 27-55. [won best paper award]
8. Ooi, JTL, CF Sirmans and GK Turnbull (2006) "Price Formation under Small Numbers Competition: Evidence from Land Auctions in Singapore", *Real Estate Economics* 34(1), 51-76.
9. Ooi, JTL and Liow KH (2004) "Risk-Adjusted Performance of Real Estate Stocks: Evidence from Developing Markets", *Journal of Real Estate Research* 26(4), 371-395.
10. Ooi, JTL and CF Sirmans (2004) "The Wealth Effects of Land Acquisition", *Journal of Real Estate Finance and Economics* 29(3), 277-294.
11. Liow KH, JTL Ooi & L.K. Wang (2003) "Interest Rate Sensitivity", *Journal of Property Research* 20(2), 117-132.
12. Ooi, JTL (2000) "An Empirical Investigation on the Incidence of Secured Debt", *Journal of Property Research*, 17(3): 185-201.
13. Ooi, JTL (1999) "The Debt Maturity Structure of UK Property Companies", *Journal of Property Research* 16(4): 293-307.

In Leading/Other Journals

1. Ooi, JTL and LL Sim (2007) "The Magnetism of Suburban Shopping Centers: Do Size & Cineplex Matter?" *Journal of Property Investment & Finance* 25(2), 111-135.
2. Ooi, JTL and ST Lee (2006) "Price Discovery Between Residential Land & Housing Markets", *Journal of Housing Research* 15(2), 95-112. [won best paper award]
3. Sing, TF, JTL Ooi, AL Wong, and PKK Lum (2006) "Network Connectivity and Office Occupiers' Space Decision – The Case of Suntec City", *Journal of Property Investment & Finance* 24(4), 221-238.
4. Ooi, JTL, G Newell and TF Sing (2006) "The Growth of REIT Markets in Asia", *Journal of Real Estate Literature* 14(2), 203-222.
5. Newell, G, KH Liow, JTL Ooi and HH Zhu (2005) "The Impact of Information Transparency and Market Capitalization on Out-performance in Asian Property Companies", *Pacific Rim Property Research Journal* 11(4), 393-411.
6. Liow KH, JTL Ooi and YT Gong (2005) "Cross-Market Dynamics in Property Stock Markets", *Journal of Property Investment & Finance* 23(1), 55-75.
7. Liow KH and JTL Ooi (2004) "Does Corporate Real Estate Create Wealth for Shareholders?" *Journal of Property Investment & Finance* 22(5), 386-400.
8. Ooi, JTL, KH Liow and L Tay (2003) "The Wealth Effects of Securitizing Commercial Real Estate: A Case Study on Raffles Holdings, Singapore", *Pacific Rim Property Research Journal* 9(1), 13-27.
9. Ooi, JTL and KH Liow (2002) "Real Estate Corporations: The Quest for Value", *Journal of Property Investment & Finance* 20(1), 23-35. [won most outstanding paper award]
10. Tay, L and JTL Ooi (2002) "Benchmarking Financial Performance of Condominiums", *Pacific Rim Property Research Journal* 8(2), 23-35.
11. Liow, KH, JTL Ooi, EM Shahid and GR Brown (2001) "Performance Measurement in Corporate Real Estate: Issues, Evidence and Research Agenda", *Journal of Financial Management of Property and Construction* 6(2), 71-79.
12. Ong, SE, JTL Ooi and NH Wong (2001) "Crossing the Great Divide? A Survey of US & UK Real Estate Journals", *Journal of Property Investment & Finance* 19(6), 519-534.
13. Tay, L and JTL Ooi (2001) "Facilities Management: A Jack of All Trades." *Facilities* 19(10): 357-362.
14. Ooi, JTL (2001) "Dividend Payout Characteristics of UK Property Companies," *Journal of Real Estate Portfolio Management* 7(2): 133-142.
15. Ong, SE, JTL Ooi and TF Sing (2000) "Asset Securitization in Singapore: A Tale of Three Vehicles", *Real Estate Finance* 17(2): 47-56.
16. Ooi, JTL (2000) "Managerial Opportunism and The Capital Structure Decisions of Property Companies", *Journal of Property Investment & Finance* 18(3): 316-331. [won most outstanding paper award]
17. Ooi, JTL (2000) "Corporate Reliance on Bank Loans: An Empirical Analysis of UK Property Companies", *Journal of Property Investment & Finance* 18(1):
18. Liow, KH and JTL Ooi (2000) "Current Issues in Strategic Corporate Real Estate Analysis and Management", *Journal of Corporate Real Estate* 2(3): 240-249.
19. Ooi, JTL (1999) "The Determinants of Capital Structure: Evidence on UK Property Companies", *Journal of Property Investment & Finance* 17(5): 464-480. [won highly commended certificate]
20. Ooi, JTL (1999) "Financial Structure of UK Property Companies: A Research Agenda", *Journal of Financial Management of Property and Construction*, 4(1): 5-30.

Working Papers

1. SE Ong, JTL Ooi and Kawaguchi, "Secondary Equity Issuance by Asian REITs", 2nd review, *Journal of Real Estate Finance and Economics*.
2. Ooi, JTL, SE Ong, and PH Neo, "Wealth Effects of Accretive Acquisitions: Evidence from Asian REITs", 4th review, *Real Estate Economics*.
3. Ooi, JTL, CF Sirmans and GK Turnbull, "The Option Value of Vacant Land", (revise & resubmit, *Land Economics*).
4. BW Ambrose, S. Bond and JTL Ooi, "Secured Debt and Corporate Performance: Evidence from REITs" (revise & resubmit, *Journal of Real Estate Finance & Economics*).
5. Ooi, JTL, SE Ong, and WC Wong "Can Bank Lines of Credit Protect REITs against a Credit Crisis?" (under review, *Journal of Credit, Money & Banking*). [won best paper award]
6. Munneke, H.J., JTL Ooi, CF Sirmans, and G.K. Turnbull, "The Role of Brokerage in Development Projects".
7. Ooi, JTL and T. Le "The Dynamic Relationship Between House Prices in the Primary and Secondary Markets".
8. Ooi, JTL and SM Yu "What is the Most Important Criteria for Graduate Real Estate Program?"
9. Lecomte, P. and JTL Ooi "Corporate Governance of Singapore REITs".
10. Chow, YL and JTL Ooi "Open versus closed auctions: Evidence from land auctions".
11. Wong, WC, SE Ong, and JTL Ooi "IPOs of Asian REITs: The Role of Sponsors".
12. Ooi, JTL "Are Insider Trading Informative? Evidence from the REIT Markets".
13. Ooi, JTL and C.M. Ang "Why REITs Issue Convertible Debt?"

Books & Reports

1. "Asian REITs: Playing the Yield Game" with PH Neo. A chapter in *Global Trends in Real Estate Finance*. Edited by Karen Sieracki and Graeme Newell. Publisher: Blackwell, 2010.
2. *An International Comparative Study of the Pension Plan Community and Real Estate Investments* with CF Sirmans, Elaine Worzala, Colin Lizieri, Karl-Werner Schulte, Aart Hordijk and Graeme Newell. Publisher: Pension Real Estate Association, 2006.

Research Grants

1. "The Dynamic Relationship between House Prices in the Primary and Secondary Markets" – S\$ 93,800, National University of Singapore, Jun 09 - May 11.
2. "Secured Debt and Corporate Performance: Evidence from REITs" – US\$21,000, Real Estate Research Institute (RERI), USA, June 08 – Apr 09. Collaborators: B.W. Ambrose (The Pennsylvania State University) and S. Bond (Cambridge University).
3. "The Growth Strategies of Asian REITs" – S\$83,800, National University of Singapore, Mar 06 - Sep 08.
4. "An International Comparative Study of the Pension Plan Community and Real Estate Investments" – US\$ 91,000, US Pension Real Estate Association (PREA), Jun 2004 - Dec 2005. Collaborators: CF Sirmans (US), Elaine Worzala (US), Colin Lizieri (UK), Graeme Newell (Australia), K.W. Schulte (Germany) and A. Hordick (Netherlands).
5. "Initial Property Offerings: A Study of the Market Timing & Pricing Strategies of Real Estate Developers in Singapore" - S\$79,800, National University of Singapore, Apr 04 – Mar 06.
6. "Issues and Perspectives in Strategic Corporate Real Estate Asset Management – A Case Study of Suntec City" - S\$80,200, National University of Singapore, Apr 03 - Mar 05.

7. “*The Dynamics of Land Pricing in Singapore*” – S\$29,500, National University of Singapore, Mar 02 – Mar 04. Collaborator: C.F. Sirmans (University of Connecticut, US).
8. “*Performance Measurement and Modelling for Corporate Real Estate*” – S\$20,700, National University of Singapore, Dec 02 – Nov 03.
9. “*Commercial Real Estate Cycles: Theory and Evidence*” – S\$15,400, National University of Singapore, May 00 - May 02.
10. “*Real Estate Finance in Singapore: Alternative Methods*” – S\$21,000 funded by National University of Singapore, Citibank, and Real Estate Developers Association of Singapore (REDAS), Apr 00 – Jul 02. Collaborator: Austin Jaffe (The Pennsylvania State University, US)
11. “*Real Estate Securitization in Singapore: A Timely Innovation or a White Elephant*” – S\$19,500 funded by National University of Singapore and Citibank, Apr 99 – Apr 00.

Visiting Scholar

Pennsylvania State University, US (Aug 07 – Jun 08)
 University of Connecticut, US (Jul 06);
 University of New South Wales, Australia (Oct 02)

Invited Lectures, Presentations & Seminars

Florida International University (Apr 10), University of Regensburg, Germany (Jun 09); Real Estate Research Institute (RERI), US (Apr 09); DePaul University, US (Oct 08); Georgia State University, US (May 08); Cleveland State University, US (May 08); The Pennsylvania State University, US (Mar 08/Nov 07); Hofstra University, US (Mar 08); The University of Hong Kong (Nov 05); University of New South Wales, Australia (Sep 02).

Conference Presentations and Discussions

1. American Real Estate Society Annual Meeting: 2010, 2009, 2008, 2007, 2006, 2005, 2004, 2002
2. American Real Estate and Urban Economics Association Annual/International Meeting: 2010, 2009, 2008, 2007, 2006, 2005, 2004, 2003, 2002.
3. Asian Real Estate Society Annual Meeting: 2006, 2003, 2002.
4. European Real Estate Society Annual Meeting: 2009, 2005, 2003, 1999, 1998.
5. Pacific Rim Real Estate Society Annual Meeting: 2004, 2002
6. Asia Pacific Real Estate Research Symposium (formerly Singapore - Hong Kong Symposium): 2007, 2005, 2003
7. MIT Maastricht NUS Symposium: 2009, 2007
8. Royal Institute of Chartered Surveyor (RICS) Cutting Edge Conference: 2000.

International Services

Editorial Board: *Journal of Property Investment and Finance* (w.e.f. 2001), *Pacific Rim Real Estate Journal* (w.e.f. 2003), *Journal of Real Estate Literature* (w.e.f. 2004), *Journal of Real Estate Practice and Education* (w.e.f. 2005), *Journal of Real Estate Portfolio and Management* (w.e.f. 2008), *Journal of European Real Estate Research* (w.e.f. 2009), *Journal of Property Research* (w.e.f. 2010).

Guest Editor: *Journal of Property Investment and Finance* (2005-06), *Journal of Financial Management of Property & Construction* (2002-03)

Ad-hoc Referee: *Real Estate Economics, Journal of Real Estate Finance and Economics, Journal of Real Estate Research, Journal of Property Research, Journal of Housing Economics, Land Economics, International Real Estate Review, Environment and Planning A, Urban Studies, Review of Urban and Regional Development Studies, International Journal of Strategic Property Management, Quarterly Review of Economics and Finance.*

Program Committee: American Real Estate and Urban Economics Association (2008-09), Asian Real Estate Society (2002-03).

Others: Session Chair (American Real Estate Society, 2009), External Assessor for Strategic Research Proposal (City University of Hong Kong, 2009), Doctoral Mentor (American Real Estate Society, 2008), Awards Committee (International Real Estate Society, 2005).

Published Reviews of Books/Reports

Real Estate Market Valuation and Analysis by Joshua Kahr and Michael C. Thomsett (2007)
Real Estate Investment Trust: A Global Analysis by Rachel Booth, Macfarlanes (2007)
Basic Mathematics for Economists (2nd ed.) by Mike Rosser
The Handbook of Commercial Real Estate Investing by John McMahan
Maverick Real Estate Investing by Steve Bergsman (2006)
Investment Analysis for Real Estate Decisions by Gaylon E. Greer and Phillip T. Kolbe (2006)
The Shorter Encyclopedia of Real Estate Terms by Damien Abbott (2005).
The Property Trade Directory 2005/06 by Property Information Limited (2005).
Economics, Real Estate & the Supply of Land by Alan W. Evans (2005)
Towards more Sustainable Places by the University of Aberdeen and Kevin Murray Associates (2004)
Real Estate Finance & Investments: Risks and Opportunities by Peter Linneman (2004)
Contemporary Property Development by Timothy Harvard (2003)
Development & Developers: Perspectives on Property by Simon Guy and John Henneberry (2003)
Financial Innovations in Property Markets - Implications for the City of London by Colin Lizieri, Charles Ward and Stephen Lee (2002)
Real Estate by James D. Shilling (2002)

TEACHING AND ADMINISTRATIVE SERVICES

Courses Taught

Graduate Courses: Real Estate Development; Real Estate Investment Analysis; Corporate Real Estate; Development and Project Financing.

Undergraduate Courses: Real Estate Financing; Real Estate Development; Real Estate Investment Analysis; Real Estate Market Analysis; Real Estate Case Studies.

Graduate Students Supervised

PhD Thesis Supervisor: Wong Woei Chyuan* (2008/), Radheshyam C. Gopinath (2010/).

PhD Thesis Committee: Wang Yong (2003), Yang Hai Shan (2003).

Master of Science: Wang Jing Liang* (Pacific Star, 2007), Lee Sze Teck* (JTC Corporation, 2006), Ding Ding* (Ascendas, 2005), Wang Huan (Jones Lang LaSalle, 2004), Li Lin* (CapitaLand, 2004).

* Won manuscript prizes/published papers in international refereed journals

Services within National University of Singapore

Search Committee for recruitment of faculty members, Dept. of Real Estate (2009-2010)
Chairman, Task Force on Graduate Real Estate Programmes (2008-09)
Deputy Head (Admin & Finance), Dept. of Real Estate (2006-2007).
Search Committee for Heads of departments (Architecture, Building and Real Estate), School of Design and Environment (2007)
Task Force to establish the Institute of Real Estate Studies, National University of Singapore (2006-07)
Search Committee for recruitment of faculty members, Dept. of Real Estate (2006-2007)
Programme Director: MBA in Real Estate (2004-2006)
Task Force on NUS Shared Financial Services Centre and Self-Financing for Graduate Coursework Programmes, School of Design and Environment (2006)
Leader, Research Group on Corporate & Securitized Real Estate (2002-2006)
Programme Director, M.Sc. (Real Estate) (2000-2004)
Domestic Bursar, Eusoff Hall (2002-2004)
Associate Director, Alumni Relations (2003-04)
Resident Fellow, Eusoff Hall (1998-2004)
Chair, Task Force on Streamlining and Introducing Specialization for M.Sc. (Real Estate) (2001)
Task Force on Curriculum Review, School of Design and Environment (2001)
Chair, Course Promotion Committee (1999-2000)
Executive Committee, SBRE 30th Anniversary Celebration (1999-2000)
Deputy Course Leader, B.Sc. (Real Estate) (1999-2000)

Educational Reform Activities

Strategic Initiatives:

MBA in Real Estate a new specialization jointly offered by the NUS School of Business and School of Design & Environment (2004-2005).

Advisory Board to assist in the design and promotion of the new MBA with Specialization in Real Estate (2005).

International Field Study to visit and study regional real estate markets in order to increase the international appeal and content of the M.Sc. (Real Estate) programme (2005).

Executive Master Class series to offer rigorous executive training in conjunction with the graduate real estate modules offered by the Dept. of Real Estate (2004).

Alumni Network to engage former graduates in the university's aspirations and to meet their need for continuing education (2004).

Special Seminar Elective for M.Sc. (Real Estate) students. Organized a 2½-day Retail Forum and workshop featuring the Who's Who in the retail sector, it was attended by more than 100 participants from the real estate, retail and financial sectors. The students benefited tremendously from the sharing and interaction with the industry leaders and forum participation (2004).

M.Sc. (Real Estate) curriculum review to focus on the wealth creation aspects of real estate development (2004).

Strategic Road Map to raise the quality of graduate real estate education (2004).

Real Estate Case Study Series to develop a reservoir of cases on real estate to facilitate advance undergraduate and graduate teaching (2003).

Staff Exchange between National University of Singapore and University of New South Wales, Australia for the M.Sc. (Real Estate) programme (2002-2004).

Course Leadership:

Chairman, Task Force: M.Sc. (Real Estate Finance) (2009)

Core Leader: Real Estate Development, Valuation & Management (w.e.f. 2008)

Programme Director: M.Sc. (Real Estate) (2000-2004) & MBA in Real Estate (2004-2006)

Chairman, Task Force: Specializations for M.Sc. (Real Estate) (2001)

Member, Task Force: Curriculum Review, School of Design and Environment (2001)

Deputy Course Leader: B.Sc. (Real Estate) (1999-2000)

Outreach / Teaching:

Ooi, JTL (2009) "Seven Habits of Successful Researchers", Guest Seminar for graduate research students, Department of Real Estate, *National University of Singapore* (Sep 15)

Ooi, JTL (2009) "Reflective Learning through Journaling", Guest Seminar for students participating in the field trip to Vietnam, Department of Real Estate, *National University of Singapore* (May)

Ooi, JTL (2007) "Strategic Framework for a Quality Graduate Program", *International Conference on Teaching and Learning in Higher Education*, Singapore.

Ooi, JTL (2006) "Case-Based Tutorials" CDTL Brief.

Ooi, JTL (2005) "The Pricing of REIT Stocks: Are Investors Naïve?" *MBA in Real Estate Information Session and Special Seminar*, National University of Singapore (Dec 14).

Ooi, JTL (2005) "New Directions in Graduate Real Estate Education", *CRESTimes* 5(1), 2-3.

Ooi, JTL (2005) "Alumni MRE: Building Bonds, Bridging the Future", *CRESTimes* 5(1), 15.

Ooi JTL (2004) "Why Write Real Estate Cases?", *CRESTimes* 4(1), 6-7.

Ooi, JTL (2002) "Effectiveness of Property Discussion Forum", CDTL Link (July issue).

Ooi, JTL (2002) "Understanding the Real Estate Markets", Official Opening of *JTC Academy*.

PROFESSIONAL ACTIVITIES

Articles in Professional Journals

1. Liow, KH, G. Newell, JTL Ooi and H Zhu (2004) "Does Information Transparency Matter? Evidence from Asian Property Companies", *PULSE* (May 2004), 25-28, 31-32.
2. Ooi JTL and KH Liow (2004) "The Pricing of Private Residential Houses: Effects of Internal Spatial Attributes" *CRESTimes* 4(1), 3-4.
3. Liow, KH, G. Newell, JTL Ooi and H Zhu (2004) "Does Information Transparency Matter? Evidence from Asian Property Companies", *CRESTimes* 4(1), 2-3.
4. Tay L, KH Liow and JTL Ooi (2003) "Corporate Real Estate Management in Singapore: A Business Management Perspective". *CRESTimes* 3(2), 3-4.
5. Tay L, KH Liow and JTL Ooi (2003) "Corporate Real Estate Performance Factors: A Data-Driven Model. *CRESTimes* 3(2), 4-5.
6. Liow KH and JTL Ooi (2001) "Market Value-Added: Another Corporate Performance Measurement Tool" *CRESTimes* 2(1), 6-7.
7. Liow KH and JTL Ooi (2001) "Corporate Real Estate in Financial Statements: A Strategic Perspective" *CRESTimes* 1(2), 3-4.

8. Ooi, JTL and KH Liow (2001) "Real Estate: The Tortoise in the EVA Race?", *CRESTimes* 1(1), 4-5.
9. Ooi, JTL and L Tay (2001) "Benchmarking Management of Private Residential Developments in Singapore: Financial Performance of Management Corporations", *CRESTimes* 1(1), 8.
10. Liow, KH and JTL Ooi (2000) "Is There A Long-term Equilibrium Relationship in the Singapore Real Estate Markets?" *The Real Estate Times*, 2(2), 17-22.
11. Ooi, JTL (1999) "Share Buybacks: A Timely Booster to Property Stocks?" *The Real Estate Times*, 2(1), 25-28.
12. Ong, SE, JTL Ooi, KH Liow, SK Lum and KM Quek (1999) "Real Estate Investment Trust: Return Decomposition and Diversification Potential", *SES Journal*, 27(11), 37-42.
13. Ooi, JTL, SE Ong, KH Liow, KM Quek and J Khor (1999) "Real Estate Investment Trust: Return Characteristics", *SES Journal*, 27(9), 16-22.
14. Liow, K H, JTL Ooi, SE Ong and KM Quek (1999) "Real Estate Investment Trust: Some Pricing Considerations", *SES Journal*, 27(6), 8-10.
15. Ong, SE, JTL Ooi, KH Liow and KM Quek (1999) "Real Estate Investment Trust: A Comparative Evaluation", *SES Journal*, 27(5), 23-25.
16. Ooi, JTL, SE Ong and KH Liow (1999) Real Estate Investment Trust: A New Investment Product", *SES Journal*, 27(2).
17. Ooi, JTL and DKH Ho (1995) "Speculation in Singapore's Private Housing Market", *Commentary* 12.
18. Ooi, JTL (1995) Mitigating Exchange Rate Risk in International Real Estate Investment Under a Multi-Currency Approach", *Focus on Property and Construction in Singapore* 6, 53-58.

Public Talks and Seminars

1. Panelist "REITs in Asia: The New Equity Paradigm", Centre for Asset Securitisation in Asia, Sim Kee Boon Institute for Financial Economics, *Singapore Management University* (Nov 23, 2009).
2. Master of Ceremony and Organizer, "Turmoil in Real Estate and Financial Markets - Policies and Implications from a Global and Asian Perspective", Institute of Real Estate Studies, *National University of Singapore* (May 27, 2009).
3. Guest Speaker "Challenges in a New Real Estate World", *Housing & Development Board*, Singapore (Jun 8, 2006).
4. Distinguished Speaker "Key Aspects of a Successful REIT", Real Estate Developers of Singapore's Seminar on *From Bricks to Maths: A New Paradigm for Real Estate Investment*, Singapore (Feb 15, 2006).
5. Guest Speaker "The REIT Story", *Rotary Club of Singapore West Luncheon* (Feb 9, 2006).
6. Guest Speaker "Challenges in a New Real Estate World: Implications for Property Professionals", *Singapore Land Authority* (Jan 24, 2006).
7. Guest Speaker, "Facing Challenges in a New Real Estate World", *Inland Revenue Authority of Singapore* (Sep 16, 2005).
8. Panel Chairman on "Marketing and Leasing", Asian Conference of Shopping Centres 2005, *Asian Shopping Centres, Evolution to Revolution – A Dynamic Growth Story*. Petaling Jaya, Malaysia (Aug 24-26, 2005).
9. Presentation "The Magnetism of Suburban Shopping Centres", *Retail Property Seminar* jointly organized by the Department of Real Estate and Alumni MRE, *NUS* (Aug 4, 2005).
10. Guest Speaker, "Facing Challenges in a New Real Estate World", *JTC Corporation* (Apr 28, 2005).
11. Presentation, "Singapore Financial Markets & Institutions", *Penn State University MBA Field Trip* (Mar 2, 2005).

12. Lecture, Executive Master Class on “Playing the REIT Card Right”, *Real Estate Capital Markets & Financial Innovations*, National University of Singapore (Jan 29, 2005).
13. Lecture, “Real Estate Development Strategies”, *National University of Singapore and University of Moratuwa*, Sri Lanka (May 6, 2005).
14. Guest Speaker, “The Pricing of Private Residential Houses: Effects of Internal Spatial Attributes”, *Singapore Property Research Forum* jointly organized by National University of Singapore and Singapore Institute of Surveyors and Valuers (SISV) Services (Aug 28, 2004).
15. Distinguished Speaker, “REITs in Malaysia – How to Unlock Your Property Assets for Cash”, *FIABCI – Real Estate Apex 2003*. Kuala Lumpur, Malaysia (Jul 17-18, 2003)
16. Keynote Speaker, “REITS – The New Frontier”, Real Estate Developers’ Association of Singapore. Seminar on *Real Estate Investment Trusts* (Mar 18, 2003).
17. Guest Speaker, “Major Obstacles for REITs in Singapore”, *Inland Revenue Authority of Singapore (IRAS)* (Jul 15, 2002).
18. Lecture, “Public Development & Project Financing”, *Urban & Regional Development Planning & Management Course* (Jun 10-22, 2002).
19. Guest Speaker, “Major Obstacles for REITs in Singapore”, *REIT World Conference* (Jun 10-11, 2002).
20. Lecture, “Property Trusts: An Alternative Source of Capital”, Executive Programme on *Singapore Property Trusts* jointly organized by Centre for Financial Engineering & Department of Real Estate, National University of Singapore (May 22-23, 2002).
21. Lecture, “Property Fund/Trusts in Singapore”, Executive Programme on *Real Estate Securitization and Financial Innovations* jointly organized by Department of Real Estate and Centre for Financial Engineering, National University of Singapore (Jul 25-27, 2001).
22. Lecture, “Business Valuation”, *Property Valuation Seminar* in Ho Chi Minh City, Vietnam. Organized by the Government Pricing Committee, Vietnam’s Ministry of Finance (Dec 10-12, 1998)

Paid Consulting / Teaching

1. Ascendas Limited, Singapore (ongoing since 2006)
2. JTC Corporation, Singapore (ongoing since 1999)
3. Keppel Land (May 09)
4. Sama Dubai, U.A.E. (Jun/Jul 07)
5. Singapore Land Authority (2004 - 2006)
6. Singapore Tourism Board (Jul/Nov 05)
7. Centrepoint Properties, Singapore (Jul 05).
8. Ministry of Law, Singapore (Aug 01)
9. Hillwood Asia, Singapore (Oct 01)

Press Interviews and Articles

1. “Will REITs Fee Structure Dilute Returns?”, *Business Times* (Dec 14, 2005).
2. “Special Feature on REITs”, *International Herald Tribune* (Dec 20, 2003)
3. “Local Firm Neglecting Property Returns”, *Strait Times* (Jul 12, 2003).
4. “REITs – The New Frontier”, *Lian He Zhao Bao* (Mar 19, 2003).
5. Ooi, JTL, TF Sing and SE Ong, “Playing the REIT Card Right”, *The Business Times – Property Buyer’s Guide* (Sep 26, 2001).
6. Ong, SE, TF Sing and JTL Ooi, “What Price Securitization”, *The Business Times* (Apr 27, 2001).

7. Ooi, JTL and L Tay, "How's your MC doing?" *The Business Times* – Property Supplement (April 25, 2001).
8. Ooi, JTL and KH Liow, "Beyond EVA: Assessing Real Estate Companies", *The Business Times* - Property Supplement (April 25, 2001).

Other Services

1. Peer Review for *Department of Architecture*, National University of Singapore (2008).
2. Peer Review for *Faculty of Law*, National University of Singapore (2008).
3. Suntec Awards Judging Committee for the most outstanding retail outlet, F&B outlet, outlet design and service staff in Suntec City (2004)